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SmartLever Solutions Launches AI Automation Platform as Field Service Businesses Grapple with Rising Office Costs

Sacramento, CA — Field service businesses nationwide are growing faster than their office teams can keep up with. SmartLever Solutions, a Sacramento-based company founded in November 2025, is launching its AI automation platform to give HVAC, electrical, plumbing, restoration, cleaning, pest control, landscaping, and other field service companies a way to cut office overhead without hiring additional staff or adopting a new software tool to manage themselves.

SmartLever started as a custom development shop, building custom, one-off applications and automations for individual clients. That hands-on work led them to find the same bottlenecks across nearly every field service business they worked with, which led the company to build those solutions into a single platform. SmartLever builds AI automations that integrate with a client's existing software, and everything is hosted on one platform where the client edits and approves critical actions while getting reporting on their productivity and profitability. The company manages and evolves the automations as the business changes, taking responsibility for the outcome and results.

According to Dion DuPree, Co-Founder and CEO of SmartLever, “Growing field service businesses are stuck choosing between hiring full-time office employees or trying to build and manage automations themselves just to keep up with the extra work. But there’s an opportunity most of them are missing. Cutting the cost of office work frees up money that can go straight to paying field technicians more. This is one of the few levers businesses can use against the labor shortage, because at its core, the shortage is a supply-and-demand problem. We partner with these field service businesses to diagnose where manual work is costing the business money, and build custom dashboards and automations to capture that opportunity.”

The founding team pairs hands-on AI and automation experience with field service industry research. DuPree brings a background in AI automation, software engineering, and platform support, and is in his last semester of an MBA at Sacramento State. He co-founded SmartLever with Jacob Squires, whom he met through the 2026 Sacramento Entrepreneurship Academy, where the team won Best in Showcase and Best Business Plan.

SmartLever is opening its first Founding Partner cohort to five field service businesses, offering early partners a locked rate and direct access to the founding team as the company builds out its platform. Field service business owners and operators can book a free consultation to see where manual work is costing their business time and money on the [SmartLever website](https://smartlever.ai).

SmartLever Solutions is a managed AI automation company serving mid-sized, technology-forward field service businesses. The company builds custom AI automations that work with a client's existing software and manages them on the client's behalf, so clients get the productivity and profitability gains of automation without adding headcount or managing another tool themselves. Learn more at smartlever.ai.